THINKSCOOP technologies

Capability Statement

Business Applications practice

Vendor and supplier onboarding, September 2026

Version 2026-09e. For vendor and supplier onboarding. Company metrics and pricing bands are published at thinkscoopinc.com; registration and tax identifiers are supplied on supplier forms, not in this document.

ENTITY	FOUNDED	DELIVERY	START	OVERLAP
Thinkscoop Technologies LLP, Mohali, India	**2017**	**Offshore or hybrid; no onsite US resources**	**First commit within 5 business days**	**4 hours daily with US Eastern**

COMPANY

- Legal name: Thinkscoop Technologies LLP. Founded 2017. Headquarters: 40C, Aero Arcade, G-Block, Aerocity Near International Airport, Mohali, Punjab 140603, India.
- Website: thinkscoopinc.com. Commercial contact: Krishan Saini, Founder and CEO, krishan@thinkscoopinc.com, +91 7888558392, reachable 8 am to 12 pm ET.
- Clients across the United States, the UK, Australia and the UAE. Team in India. No physical offices outside India.
- Thinkscoop runs three practices, each with its own site and its own capability statement: Engineering at thinkscoopinc.com/engineering, Business Applications at thinkscoopinc.com/business, Growth at thinkscoopinc.com/growth. This document covers one of them, named in the masthead above.

WHAT WE SUPPLY

Implementation, extension and support of enterprise business applications, and the integration and reporting layer around them. Scope is published in full at thinkscoopinc.com/business/services.

Area	Scope
Microsoft Dynamics 365	Finance, Supply Chain Management, Business Central, Sales, Customer Service, Field Service, Project Operations; localisation and statutory reporting
Power Platform and Copilot	Power Apps, Power Automate, Power Pages, Dataverse, Copilot Studio, Microsoft 365 and Teams
Salesforce	Sales Cloud, Service Cloud; Apex and Lightning Web Components; Agentforce, Einstein; integration
SAP, Oracle and enterprise ERP	SAP S/4HANA, SAP BTP, Oracle, PeopleSoft, Workday; selection and fit-gap
Azure, Fabric and Power BI	Azure, Microsoft Fabric, Power BI, Azure Synapse and warehousing
DevOps and release management	Release pipelines, environment strategy, monitoring

COMMERCIAL (USD ONLY)

Published bands, USD only, at thinkscoopinc.com/business/services. This ladder is separate from the engineering one and neither converts into the other.

- Scoped assessment: $8,000 to $15,000 over two to three weeks. You keep the output whether or not we do the work.
- Single-country project: $40,000 to $200,000, by platform and scope.
- Multi-country programme: from $350,000, 9 to 18 months, delivered in country waves.
- Embedded pod: $14,000 to $28,000 per month, three-month minimum.
- Invoiced monthly in USD; payment terms and paper per your program MSA.

HOW WE DELIVER

- An assessment comes first on every engagement above the pod. It produces a fit-gap, a phasing plan and a cost range you own outright, and it is deliberately buyable on its own so the decision to proceed is made on evidence rather than on a pitch.
- Minimum 4 hours of guaranteed daily overlap: roughly 8 am to 12 pm ET, early morning PT, a full working day for the UK, 5 to 8 hours for Australia, near full day for the UAE.
- Multi-country programmes run in country waves with a single core template and documented local variance, rather than one big-bang cutover. The wave model is published at thinkscoopinc.com/business/multi-country.
- Weekly demos, environment and release discipline from the first sprint, documented async handoffs.
- Thinkscoop is the single contracting party for every consultant and engineer we supply.

SECURITY, COMPLIANCE AND LEGAL

- Mutual NDA before the first substantive conversation, executed within 24 hours. Client paper accepted.
- 100% IP transfer on deliverables. Work lives in the client's own repository or workspace from day one. Pre-existing Thinkscoop tooling is licensed to the client perpetually and royalty-free rather than assigned. No license lock-in.
- Microsoft AI Cloud Partner Program: member, Partner ID 7158199. Membership, not a Solutions Partner designation: those are earned against performance and certification thresholds and we have not earned one.
- SOC 2 Type I audit in progress; report shared under NDA once complete. We do not claim certifications we have not earned. Systems are designed for SOC 2, ISO 27001, GDPR and sector rules (HIPAA, FCA, PCI-DSS).
- We work inside the client's cloud and security perimeter. PII is detected and redacted before any LLM processing. Client data is never used to train third-party models. Retention agreed per engagement and enforced automatically.
- Every person on an engagement, employee or contract specialist, is background-verified (identity, education and employment history) and under NDA before touching client systems. Contract specialists are disclosed where a client program asks.
- Vendor onboarding pack: pre-filled security questionnaire (published at thinkscoopinc.com/trust), architecture diagrams, AI risk register, data-flow documentation. Onboarding is targeted at 5 business days.
- Insurance: professional indemnity and cyber cover being bound; carrier, limits and certificate confirmed before contract signature. Tell us your required limits and whether a US-admitted carrier is mandatory.
- Tax and entity: Indian LLP, foreign entity for US purposes; W-8BEN-E supplied on request. Not a US small or diverse business; no NMSDC or WBENC certification.

PROOF

Client	Work	Why it is here
EY	AI risk and audit documentation system, 12 weeks, inside EY's Azure environment	Eight source systems including ERPs integrated in the client's own tenancy, every claim cited to source, immutable audit trail. The integration and governance problem an ERP estate has, to Big Four evidence standards.
Global FinTech (confidential)	AI reconciliation agent, 10 weeks	Reconciliation across three finance systems with compliance sign-off and a full audit trail preserved. The problem an ERP finance team brings us.
Hindustan Unilever	Knowledge assistant for a 15,000-person supply chain organization, 14 weeks	Supply chain process and data at enterprise scale, 15,000+ users across 8 countries. The rollout shape a multi-country programme has.
SAMCo	Real-time portfolio intelligence platform, 8 weeks	Replaced a 24-hour batch lag with live reporting on $2B+ AUM. The reporting layer an ERP or CRM estate is judged on.

Stated plainly, because a buyer should not have to discover it on a call: Thinkscoop has not yet delivered a Dynamics 365, Salesforce or SAP implementation. The work above is adjacent work, published in full at thinkscoopinc.com/work, and it is shown because it is the integration, governance, finance-process and reporting problem an applications estate actually presents. The platform capability is the team's, not a delivered reference, and we will say so on the call as well. If a delivered implementation reference is a hard requirement for your panel, we are not the right vendor yet and we would rather tell you now.

CONTACTS

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- Delivery escalation: Aman Kaushik, Co-founder and CTO, aman@thinkscoopinc.com.
- Security questionnaires and data handling: krishan@thinkscoopinc.com.